	2014		2015				2016		2017		2018		2019	
All 7(A)	\$ 10,629,997,600		\$	12,821,976,400		\$	13,974,554,743		\$ 15,308,890,100		\$ 15,601,591,000		\$ 14,241,686,700	
Ethnicity														
All Minority	\$ 3,050,357,200	29%	\$	3,632,463,000	28%	\$	4,165,046,800	30%	\$ 4,748,033,200	31%	\$ 4,972,494,400	32%	\$ 4,633,971,300	33%
AMERICAN INDIAN	\$ 43,440,100	0%	\$	76,884,800	1%	\$	79,337,800	1%	\$ 89,206,300	1%	\$ 104,806,000	1%	\$ 98,979,100	1%
ASIAN OR PACIFI	\$ 2,265,283,900	21%	\$	2,586,353,700	20%	\$	3,056,426,700	22%	\$ 3,452,504,900	23%	\$ 3,493,575,600	22%	\$ 3,179,371,700	22%
BLACK	\$ 211,555,000	2%	\$	247,310,600	2%	\$	280,347,400	2%	\$ 358,810,200	2%	\$ 453,198,900	3%	\$ 466,792,400	3%
HISPANIC	\$ 530,078,200	5%	\$	721,913,900	6%	\$	748,934,900	5%	\$ 843,933,800	6%	\$ 920,913,900	6%	\$ 888,828,100	6%
MULTI-GROUP	\$ -	0%	\$	-	0%	\$	-	0%	\$ 3,578,000	0%	\$ -	0%	\$ -	0%
UNDETERMINED	\$ 1,562,649,800	15%	\$	1,683,103,800	13%	\$	1,887,428,243	14%	\$ 2,299,042,600	15%	\$ 2,554,714,500	16%	\$ 2,580,445,800	18%
WHITE	\$ 6,016,990,600	57%	\$	7,506,409,600	59%	\$	7,922,079,700	57%	\$ 8,261,814,300	54%	\$ 8,074,382,100	52%	\$ 7,027,269,600	49%
Gender														
Not Reported	\$ -	0%	\$	-	0%	\$	64,000	0%	\$ -	0%	\$ -	0%	\$ -	0%
Female Owned 50% or less	\$ 1,804,909,500	17%	\$	2,079,578,500	16%	\$	2,222,350,100	16%	\$ 2,372,011,000	15%	\$ 2,391,814,800	15%	\$ 2,065,841,500	15%
Female Owned more than 50%	\$ 1,327,169,400	12%	\$	1,653,210,400	13%	\$	2,029,925,843	15%	\$ 2,174,830,000	14%	\$ 2,155,811,800	14%	\$ 1,977,894,100	14%
Male Owned	\$ 7,497,918,700	71%	\$	9,089,187,500	71%	\$	9,722,214,800	70%	\$ 10,762,049,100	70%	\$ 11,053,964,400	71%	\$ 10,197,951,100	72%
Business Age														
Existing or more than 2 years old	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$ 6,669,632,900	47%
New Business or 2 years or less	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$ 1,684,893,200	12%
Startup, Loan Funds will Open Business	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$ 2,466,731,200	17%
Change of Ownership	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$ 3,353,251,200	24%
Veteran	\$ 340,065,000	3%	\$	649,465,800	5%	\$	662,378,200	5%	\$ 598,245,000	4%	\$ 592,063,500	4%	\$ 556,701,500	4%
Rural	\$ 1,774,499,100	17%	\$	2,277,843,400	18%	\$	2,502,665,800	18%	\$ 2,571,324,200	17%	\$ 2,457,342,700	16%	\$ 2,173,276,100	15%
Urban	\$ 8,855,498,500	83%	\$	10,544,133,000	82%	\$	11,471,888,943	82%	\$ 12,737,565,900	83%	\$ 13,144,248,300	84%	\$ 12,068,410,600	85%
Export	\$ 713,876,100	7%	\$	738,802,900	6%	\$	832,477,300	6%	\$ 1,405,180,900	9%	\$ 645,830,900	4%	\$ 597,833,300	4%
CAPLine	\$ 242,377,500	2%	\$	268,855,500	2%	\$	197,372,700	1%	\$ 160,856,900	1%	\$ 200,525,100	1%	\$ 170,027,500	1%
PLP	\$ 6,210,347,700	58%	\$	7,855,331,100	61%	\$	8,796,381,443	63%	\$ 10,712,416,000	70%	\$ 11,557,632,400	74%	\$ 10,824,034,500	76%
Express	\$ 1,087,251,700	10%	\$	1,301,875,000	10%	\$	1,313,460,800	9%	\$ 1,254,958,600	8%	\$ 1,241,725,700	8%	\$ 1,041,565,200	7%
\$150K and Under	\$ 1,055,418,100	10%	\$	1,328,739,400	10%	\$	1,377,593,743	10%	\$ 1,356,512,900	9%	\$ 1,344,998,600	9%	\$ 1,115,896,400	8%
>\$150K - \$350K	\$ 1,278,339,200	12%	\$	1,513,486,800	12%	\$	1,628,767,200	12%	\$ 1,678,117,700	11%	\$ 1,692,512,300	11%	\$ 1,692,552,200	12%
>\$350K - \$2M	\$ 5,274,977,100	50%	\$	6,066,888,100	47%	\$	6,624,903,300	47%	\$ 7,002,959,900	46%	\$ 6,875,792,200	44%	\$ 6,218,015,100	44%
>\$2M	\$ 3,021,263,200	28%	\$	3,912,862,100	31%	\$	4,343,290,500	31%	\$ 5,271,299,600	34%	\$ 5,688,287,900	36%	\$ 5,215,223,000	37%

<sup>\*</sup> All Activity illustrated above is as of 05/17 for each FY listed.

	2014	2015	2016	2016			2018		2019			
All 7(A)	29,811		36,074		38,832		37,265		37,398		32,103	
Ethnicity												
All Minority	6,955	23%	8,537	24%	10,048	26%	9,541	26%	9,717	26%	8,642	27%
AMERICAN INDIAN	212	1%	258	1%	264	1%	270	1%	261	1%	228	1%
ASIAN OR PACIFI	3,770	13%	4,495	12%	5,035	13%	4,814	13%	4,787	13%	4,192	13%
BLACK	850	3%	1,101	3%	1,422	4%	1,461	4%	1,616	4%	1,418	4%
HISPANIC	2,123	7%	2,683	7%	3,327	9%	2,994	8%	3,053	8%	2,804	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	3,659	12%	4,730	13%	4,664	12%	4,866	13%	5,239	14%	5,549	17%
WHITE	19,197	64%	22,807	63%	24,120	62%	22,858	61%	22,442	60%	17,912	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	4,666	16%	5,226	14%	5,362	14%	5,123	14%	5,018	13%	4,234	13%
Female Owned more than 50%	4,819	16%	6,243	17%	7,168	18%	6,732	18%	6,583	18%	5,536	17%
Male Owned	20,326	68%	24,605	68%	26,301	68%	25,410	68%	25,797	69%	22,333	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	17,134	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	5,880	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	5,270	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,760	12%
Veteran	1,286	4%	1,717	5%	1,956	5%	2,019	5%	1,854	5%	1,586	5%
Rural	5,422	18%	6,446	18%	6,710	17%	6,393	17%	6,313	17%	5,172	16%
Urban	24,389	82%	29,628	82%	32,122	83%	30,872	83%	31,085	83%	26,931	84%
Export	917	3%	903	3%	1,001	3%	1,693	5%	539	1%	530	2%
CAPLine	328	1%	358	1%	282	1%	243	1%	209	1%	201	1%
PLP	6,906	23%	8,776	24%	9,964	26%	14,293	38%	16,205	43%	15,058	47%
Express	15,267	51%	18,803	52%	20,243	52%	17,402	47%	17,519	47%	13,731	43%
\$150K and Under	17,703	59%	21,838	61%	23,599	61%	21,055	57%	21,163	57%	16,677	52%
>\$150K - \$350K	4,963	17%	5,855	16%	6,163	16%	6,365	17%	6,458	17%	6,451	20%
>\$350K - \$2M	6,152	21%	7,106	20%	7,661	20%	8,172	22%	7,985	21%	7,339	23%
>\$2M	993	3%	1,275	4%	1,409	4%	1,673	4%	1,792	5%	1,636	5%

<sup>\*</sup> All Activity illustrated above is as of 05/17 for each FY listed.

	2014			2015			2016			2017			2018			2019		
All 504	\$ 2,454,426,000		\$ 2	,521,129,000		\$	2,856,017,000		\$	3,261,506,000		\$	2,844,131,000		\$	2,948,352,000		
Ethnicity																		
All Minority	\$ 679,358,000	28%	\$	710,650,000	28%	\$	845,612,000	30%	\$	937,536,000	29%	\$	839,313,000	30%	\$	801,259,000	27%	
AMERICAN INDIAN	\$ 5,872,000	0%	\$	7,270,000	0%	\$	9,510,000	0%	\$	1,086,000	0%	\$	2,019,000	0%	\$	1,530,000	0%	
ASIAN OR PACIFI	\$ 433,036,000	18%	\$	437,292,000	17%	\$	539,273,000	19%	\$	686,252,000	21%	\$	618,479,000	22%	\$	524,030,000	18%	
BLACK	\$ 96,910,000	4%	\$	93,513,000	4%	\$	107,328,000	4%	\$	71,882,000	2%	\$	41,254,000	1%	\$	45,249,000	2%	
HISPANIC	\$ 143,540,000	6%	\$	172,575,000	7%	\$	189,501,000	7%	\$	178,316,000	5%	\$	177,561,000	6%	\$	230,450,000	8%	
MULTI-GROUP	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	
UNDETERMINED	\$ 196,109,000	8%	\$	217,187,000	9%	\$	236,837,000	8%	\$	362,754,000	11%	\$	462,101,000	16%	\$	471,714,000	16%	
WHITE	\$ 1,578,959,000	64%	\$ :	1,593,292,000	63%	\$	1,773,568,000	62%	\$	1,961,216,000	60%	\$	1,542,717,000	54%	\$	1,675,379,000	57%	
Gender																		
Not Reported	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	
Female Owned 50% or less	\$ 14,489,000	1%	\$	16,477,000	1%	\$	41,223,000	1%	\$	288,012,000	9%	\$	603,292,000	21%	\$	618,584,000	21%	
Female Owned more than 50%	\$ 287,325,000	12%	\$	316,140,000	13%	\$	341,971,000	12%	\$	335,685,000	10%	\$	271,727,000	10%	\$	316,832,000	11%	
Male Owned	\$ 2,152,612,000	88%	\$ :	2,188,512,000	87%	\$	2,472,823,000	87%	\$	2,637,809,000	81%	\$	1,969,112,000	69%	\$	2,012,936,000	68%	
Business Age																		
Existing or more than 2 years old	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,158,266,000	73%	
New Business or 2 years or less	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	301,116,000	10%	
Startup, Loan Funds will Open Business	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	473,048,000	16%	
Change of Ownership	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	15,922,000	1%	
Veteran	\$ 92,175,000	4%	\$	76,097,000	3%	\$	86,461,000	3%	\$	79,737,000	2%	\$	43,744,000	2%	\$	41,736,000	1%	
Rural	\$ 339,795,000	14%	\$	311,803,000	12%	\$	328,283,000	11%	\$	397,901,000	12%	\$	375,405,000	13%	\$	383,851,000	13%	
Urban	\$ 2,114,631,000	86%	\$ :	2,209,326,000	88%	\$	2,527,734,000	89%	\$	2,863,605,000	88%	\$	2,468,726,000	87%	\$	2,564,501,000	87%	
Export	\$ 115,425,000	5%	\$	126,775,000	5%	\$	129,794,000	5%	\$	55,449,000	2%	\$	46,804,000	2%	\$	33,292,000	1%	
\$150K and Under	\$ 42,493,000	2%	\$	37,752,000	1%	\$	37,421,000	1%	\$	41,286,000	1%	\$	32,164,000	1%	\$	32,109,000	1%	
>\$150K - \$350K	\$ 259,107,000	11%	\$	252,012,000	10%	\$	240,655,000	8%	\$	263,154,000	8%	\$	245,262,000	9%	\$	249,125,000	8%	
>\$350K - \$2M	\$ 1,484,162,000	60%	\$	1,542,391,000	61%	\$	1,587,157,000	56%	\$	1,824,546,000	56%	\$	1,562,729,000	55%	\$	1,745,332,000	59%	
>\$2M	\$ 668,664,000	27%	\$	688,974,000	27%	\$	990,784,000	35%	\$	1,132,520,000	35%	\$	1,003,976,000	35%	\$	921,786,000	31%	

<sup>\*</sup> All Activity illustrated above is as of 05/17 for each FY listed.

	2014		2015	2016		2017		2018	3 20			
All 504	3,519		3,512		3,562		3,992		3,486		3,666	
Ethnicity												
All Minority	808	23%	824	23%	854	24%	920	23%	837	24%	877	24%
AMERICAN INDIAN	9	0%	11	0%	12	0%	3	0%	7	0%	6	0%
ASIAN OR PACIFI	397	11%	416	12%	419	12%	537	13%	475	14%	447	12%
BLACK	139	4%	135	4%	136	4%	94	2%	72	2%	77	2%
HISPANIC	263	7%	262	7%	287	8%	286	7%	283	8%	347	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	247	7%	267	8%	270	8%	343	9%	477	14%	478	13%
WHITE	2,464	70%	2,421	69%	2,438	68%	2,729	68%	2,172	62%	2,311	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	21	1%	26	1%	41	1%	376	9%	868	25%	932	25%
Female Owned more than 50%	539	15%	538	15%	563	16%	586	15%	419	12%	468	13%
Male Owned	2,959	84%	2,948	84%	2,958	83%	3,030	76%	2,199	63%	2,266	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,848	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	313	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	490	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	15	0%
Veteran	154	4%	131	4%	143	4%	134	3%	89	3%	68	2%
Rural	528	15%	521	15%	552	15%	646	16%	587	17%	645	18%
Urban	2,991	85%	2,991	85%	3,010	85%	3,346	84%	2,899	83%	3,021	82%
Export	122	3%	133	4%	115	3%	42	1%	42	1%	30	1%
\$150K and Under	384	11%	338	10%	344	10%	361	9%	281	8%	281	8%
>\$150K - \$350K	1,071	30%	1,022	29%	971	27%	1,070	27%	986	28%	993	27%
>\$350K - \$2M	1,850	53%	1,924	55%	1,937	54%	2,204	55%	1,902	55%	2,097	57%
>\$2M	214	6%	228	6%	310	9%	357	9%	317	9%	295	8%

<sup>\*</sup> All Activity illustrated above is as of 05/17 for each FY listed.